

**Government of Meghalaya**  
**Meghalaya State Skill Development Society (MSSDS)**

**ENGAGEMENT OF ERP EDUCATION PARTNER  
FOR STUDENTS OF MEGHALAYA**

**EOI No. MSSDS/394/EOI-Gen/2022/28, Dated: 10<sup>th</sup> March, 2022**

**Response to Pre-bid Queries/Comments 2, dated 29-March-2022**

Reference Page No.	Clause Description	Clarification/ Recommendations	Response / Remarks
Page 3	An amount of Rs.2.5 Crore (Rupees Two Crore Fifty Lakhs only) has been earmarked for the same under the State Plan Fund.	Is the budget limited to only 2.5 Cr?	INR.2.5 cr is the indicative Budget. The Financial Bid shall be evaluated on a per trainee cost. The Bidder is to propose the number of students.
Page 3	C. SCOPE OF WORK: 1. Providing ERP Education approved licenses for the college students in Meghalaya for training in ERP Platform	1. Please clarify on who will be considered as 'Students of Meghalaya' 2. Can this program be extended to unemployed youth of Meghalaya	1. Permanent Residents of Meghalaya shall be considered as students of Meghalaya. 2. Yes, it can be extended if colleges does not have an objection to allow them to be part of the program delivered in their campus.
Page 5	F. ELIGIBILITY CRITERIA 3. Applicant should have annual revenue of more than INR.100 crore for each of last 3 years.	Can INR.100 crore be reduced?	F. ELIGIBILITY CRITERIA 3. Applicant should have annual revenue of more than <b>INR.50 crore</b> for each of last 3 years.

Page 4 - D	PAYMENT TERMS - Revised Payment Terms as per Corrigendum dated 16-March-2022 at Annexure I.	Can the payment terms be relooked at 40% at the time of LOA, 40% at the time of login release, 10% at completion of training & 10% at completion of certification?	Revised as per Annexure II
Page 10 - 2.9.F	Guaranteed Placement percentage	<ol style="list-style-type: none"> <li>1. As an OEM and Bidder, we cannot guarantee placements instead we can look at guaranteeing the no. of Interviews</li> <li>2. Job Guarantee' is not feasible so can we relook at it as 'Interview Guarantee'</li> <li>3. If we don't guaranteed placements, will you relook at reallocating the fund release terms</li> </ol>	<ol style="list-style-type: none"> <li>1. The Bidder is free to propose the percentage of guaranteed placement as feasible and will be evaluated accordingly in the Technical Proposal.</li> <li>2. Number of Interviews included in the Payment terms.</li> <li>3. The Payment Terms shall be framed according to the proposed percentage of placement guarantee as indicated by the of the successful Bidder, even if NIL.</li> </ol>
-	-	Student Mobilization needs to be supported by MSSDS through a notification to colleges & event/press release	MSSDS shall provide Administrative Support to liaise with various stakeholders for candidate mobilization. The selected partner may approach MSSDS in case they face any roadblocks / challenges in candidate mobilization for advice / support.
-	-	Does the bid needs to be submitted Physically only?	Bids can be submitted in soft copy - Password protected Pdf file properly signed and sealed. Password to be shared on the bid opening date & time.

-	-	What happens if sufficient bidders doesn't turn-up?	<p>Standard Bidding Procedure will be followed i.e., a minimum of 3(three) bidders is required.</p> <p>Bid submission date will be extended as per norms in case of insufficient bidders as on the Bid Submission date.</p> <p>Post extension, in case there are still insufficient bidders, MSSDS will seek advice / approval of 'Competent Authority' for evaluating bids received.</p>
---	---	---	---

**D. Payment terms as per Corrigendum dated 16<sup>th</sup> March, 2022**

S.No	Indicative Milestones to be Achieved	T = Time line (in Calendar Days)	Payment Schedule
1	Signing of Contract <sup>1</sup>	T <sub>0</sub>	
2	Submission of draft Inception Report including: Project mobilization Plan, Training center location and infrastructure Placement of resources, Activity implementation schedule, Training plan, M&E plan, Curriculum and Course Modules.	T <sub>1</sub> = T <sub>0</sub> + 15	10%
3	Commencement of training and release of 1 <sup>st</sup> log-in for the total training target	Within 15 days of the submission of training commencement reports and log-in details for the total target.	40%
4	Placement of 100% of guaranteed placement target youth post training	Within 15 days of the submission of Placement reports	40%
5	The Final Tracking Reports / Project Completion Reports	15 days before the Contract Completion Period	10%

---

<sup>1</sup>10% as mobilization advance if required on submission of advance bank guarantee

## Revised Payment Terms

S.No	Indicative Milestones to be Achieved	T = Time line (in Calendar Days)	Payment Schedule
1	Signing of Contract <sup>2</sup>	T <sub>0</sub>	
2	Submission of draft Inception Report including: Project mobilization Plan, Training center location and infrastructure Placement of resources, Activity implementation schedule, Training plan, M&E plan, Curriculum and Course Modules.	T <sub>1</sub> = T <sub>0</sub> + 15	25%
3	Commencement of training and release of 1 <sup>st</sup> log-in for the total training target	Within 15 days of the submission of training commencement reports and log-in details for the total target.	25%
4	Completion of training for the total training target	Within 15 days of the submission of training completion reports	10%
5	Completion of at least two job interviews for total training target	Within 15 days of the submission of Interview reports	10%
5	Placement of 100% of guaranteed placement target youth post training	Within 15 days of the submission of Placement reports	20%
6	The Final Tracking Reports / Project Completion Reports	15 days before the Contract Completion Period	10%

<sup>2</sup>10% as mobilization advance if required on submission of advance bank guarantee